

A photograph of two scientists, a man and a woman, both wearing safety goggles and white lab coats. They are looking down at something in the woman's hands. The background is a blurred laboratory setting. The image is overlaid with a blue and orange graphic design on the right side, featuring diagonal stripes and plus signs.

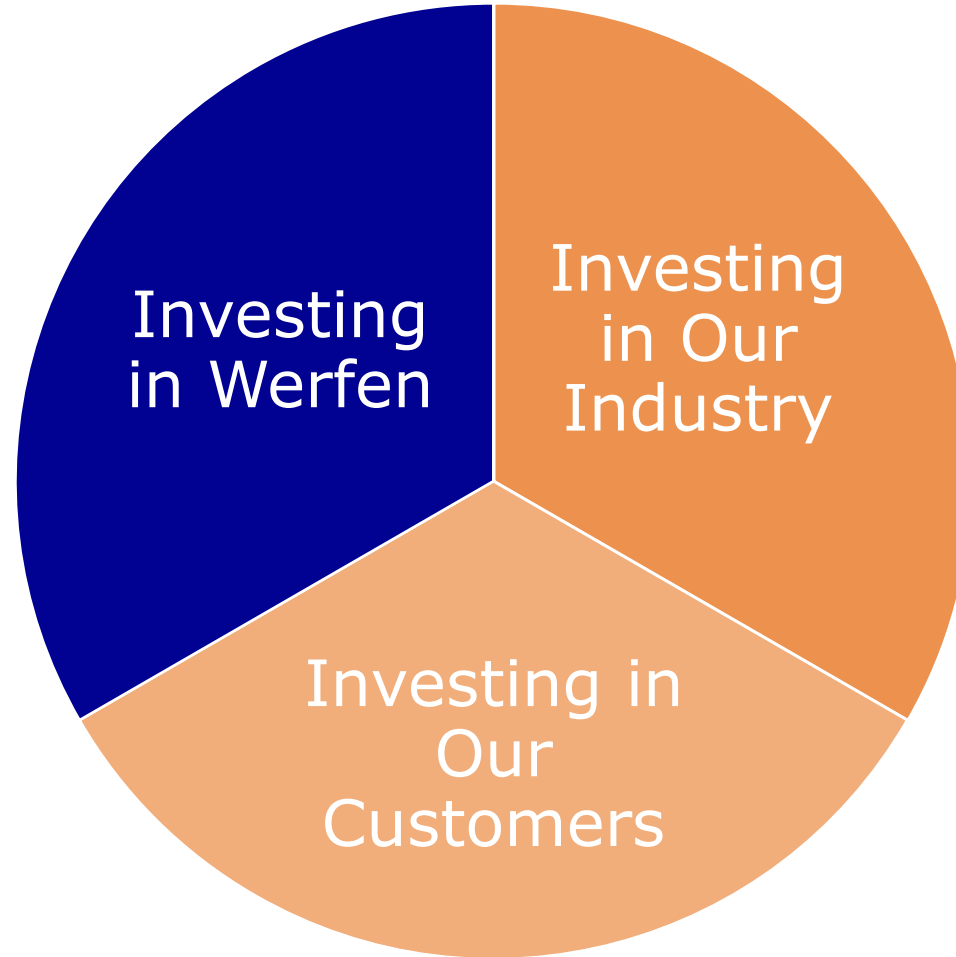
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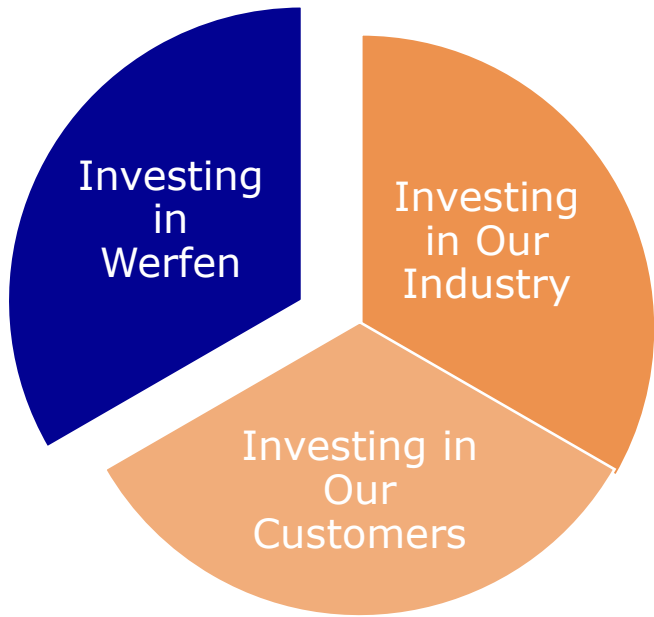
NYSCCLA 2025

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Werfen 2025 Investment





Winner of three
Medical Device
Network
EXCELLENCE
AWARDS 2024

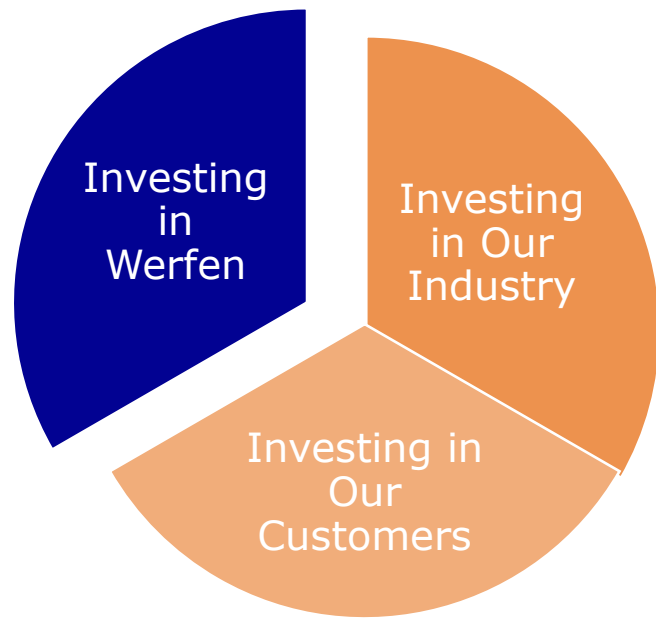
Blood Testing
Point-of-Care Solutions
Diagnostic Devices



ACLTOP[®] Family 70 Series



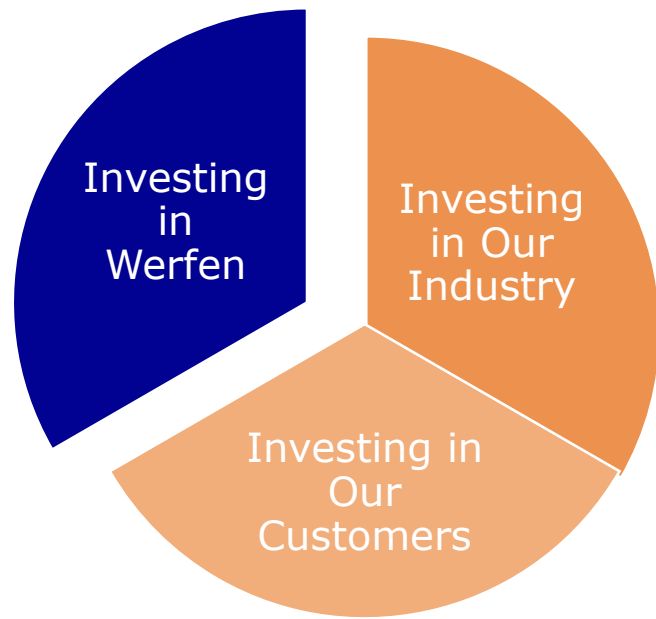
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Robust Long Term Supply Chain Strategy

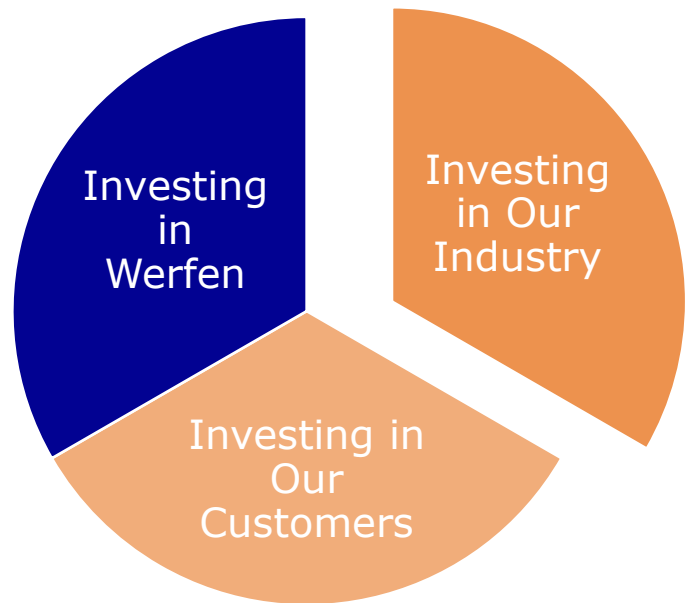
77% Made in North America

- Reduce Backorders/Shortages
- Mitigate Instability Factors
- Control Costs
- Avoid Tariffs
- US Innovation in Technology Centers



Our People Power Performance

- 6000 employees - Core Competitive Advantage
- on-time product and service support
- Ability to answer market demands
- Build Trust and Loyalty
- Prioritize people and purpose over short-term gains



ADLM Activities

July 29-30 Chicago, IL

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ADLM Annual Meeting 2025



BRING THE
WONDER

Visit us at **Booth #2023**

Exhibit Dates:
July 29-30: 9:30 AM-5 PM CT | July 31: 9:30 AM-12:00 PM CT

Featuring our Specialized Diagnostics innovations in **Hemostasis, Acute Care, Transfusion, and Autoimmunity.**

Learn about our latest innovations.

Hemostasis

See the NEW **ACL TOP® Family 70 Series**, the next generation of innovative Hemostasis systems. Efficiency in every test. Trust in every result.

Now available in the US and Canada.



Industry Workshop*

Automation in the Coagulation Laboratory to Optimize Laboratory Workflows: Innovations and Ideas for Best Practices

Wed., July 30th, 2:45-3:45PM CT
Exhibit Hall Theater 1

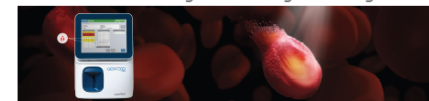
Breakfast Event**

Panel Discussion with Early Adopters: NEW ACL TOP Family 70 Series Systems

Wed., July 30th, 7-8:30AM CT
Hyatt Regency McCormick Place

Acute Care

Introducing the **GEM® Premier™ 7000 with iQM®3**, the first to provide Hemolysis detection in whole blood. A breakthrough in blood gas testing.



Industry Workshop*

Enhancing Patient Safety: Addressing the Potentially Fatal Consequences of Undetected Hemolysis at the Point of Care

Tues., July 29th, 1:45-2:45PM CT
Exhibit Hall Theater 2

Breakfast Event**

Enhancing Hemolysis Detection and Workflow Efficiency: The Vanderbilt University Experience

Wed., July 30th, 7-8:30AM CT
Hyatt Regency McCormick Place

Autoimmunity

See how our comprehensive **Integrated Lab+** solution can help advance your lab's capabilities by optimizing efficiency and enhancing clinical decision-making.

Breakfast Event**

Innovating with Purpose: Aptiva® and the Future of Autoimmune Diagnostics

Wed., July 30th, 7-8:30AM CT
Hyatt Regency McCormick Place

Transfusion

Take the guesswork out of complex antibody identification—schedule a demo to see how the full algorithm in **ImmULINK** brings speed, confidence, and consistency to your lab.

Virtual Reality Laboratory Experience

Enhance your lab's efficiency with Werfen's seamless automation solutions for Hemostasis, Transfusion, and Autoimmunity.



LEARN MORE
and
REGISTER FOR OUR
EVENTS

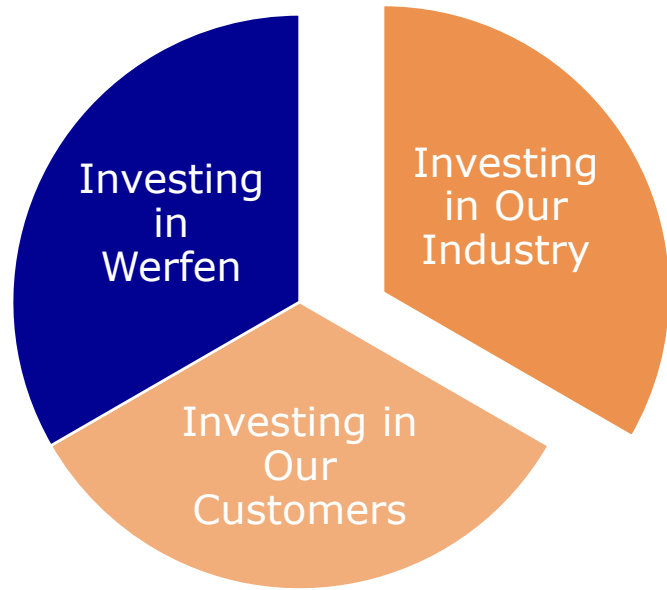
*All attendees must have an ADLM badge to attend this event.
**This meeting/event is NOT an official program of ADLM 2025.

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ADLM2025 General Flyer NA Rev00 6.25

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Hemostasis Automation Summit

**Oct 6-9, 2025
Boston, MA**

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Hemostasis Automation Summit

WHO SHOULD ATTEND?

HemoCell Specialized Lab Automation Users

(October 6th - 9th)

Experienced users of HemoCell seeking to maximize the performance of their workcell.

Automation Learners

(October 7th - 9th)

Laboratory professionals interested in expanding their understanding of Hemostasis automation.



- Learn how Hemostasis automation can boost lab performance
- Discover proven methods for selecting, implementing, and succeeding with HemoCell and HemoHub Intelligent Data Manager
- Exchange best operational practices with laboratory peers
- Learn what makes a hospital lab exceptional, from the perspective of a hospital CEO
- Tour Werfen's VIP Lab and manufacturing floor for the new ACL TOP Family 70 Series Hemostasis Testing Systems
- Tour the Hemostasis Lab at MGH
- Get answers to your questions about HemoCell and HemoHub directly from current users and Werfen experts

Testimonials from last year's event.

"This solution is disruptive, as provocative as it sounds in a world with automation already... but Coag Automation is needed."

"This is one of the best events I've attended."

"I'm excited to evaluate where in our network this will fit. Let's discuss which site makes sense."

Reasonable accommodations covered: Flights, lodging, and meals (during meetings) provided by Werfen.

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October 6 - 9, 2025

Boston, Massachusetts



Register Now

Werfen VIP Lab Tour



Site Visit to Massachusetts General Hospital (MGH)



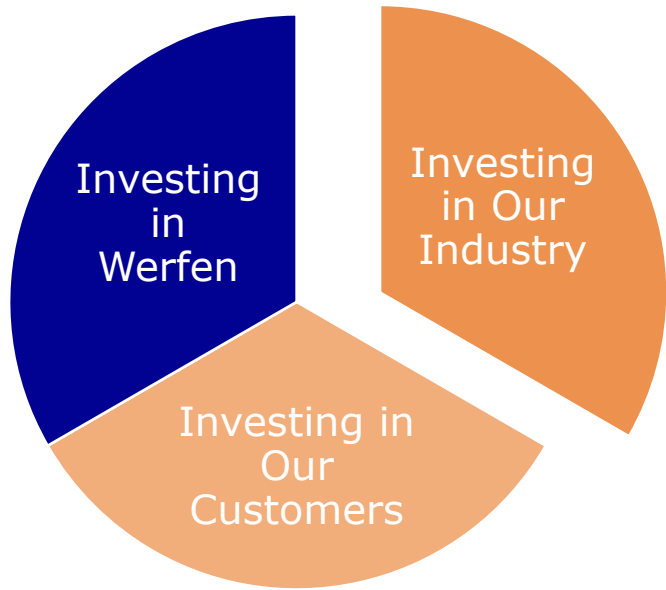
Werfen Manufacturing Tour



Register by August 1, 2025

Don't delay, spots are limited!

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ONE Werfen Day

**Oct 16, 2025
Manhattan, NY**

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Werfen extends an invitation to Labcorp

Specialized Diagnostics Education Event

Join us for an educational event, featuring a comprehensive lineup of expert-led sessions designed to explore key topics in healthcare technology and patient care.

Date

May 28, 2025

Time

8:30 AM–3:30 PM ET

Venue

Le Meridien Dania Beach
1825 Griffin Road
Dania Beach, FL 33004

Featured Presentations

Autoimmunity

Introduction to IFA Methodologies & HEp-2 Fundamentals

- Define IFA and what it is used to test for
- List what makes IFA methods perform well
- Describe strategies for interpreting positive fluorescence

Hemostasis

Anticoagulation and Anti-Xa: Heparin and DOACs in the Laboratory

- Describe the anticoagulant effect of heparin
- Discuss why monitoring unfractionated heparin (UFH) with Anti-Xa has benefits compared to activated partial thromboplastin time (APTT)
- Review results of studies comparing Anti-Xa monitoring with APTT in patients on UFH therapy
- Outline a plan to transition from APTT to Anti-Xa monitoring
- Discuss Anti-Xa assay and direct oral anticoagulant (DOAC) measurement

Transfusion

Reducing Clerical Errors: Vision to Capture

- Learn challenges with transitioning to using centralized data management for blood banks
- Identify potential consequences of clerical errors on patient safety and transfusion outcomes
- Discover how centralized data management software can streamline blood bank operations
- Gain insights into strategies and best practices for successful integration of centralized data management

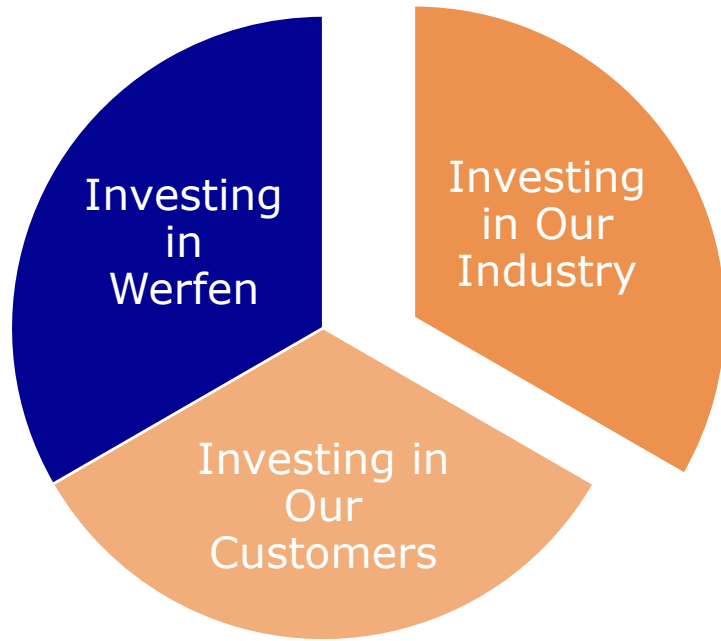
[VIEW FULL AGENDA](#) ▶▶



Scan QR code to register

Credits

Attendees earn contact hours (CE credit) offered through P.A.C.E.®, AARC or Florida Broker credit*

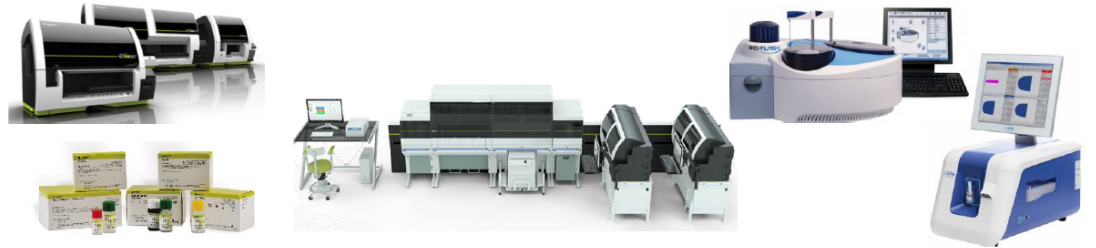


User Group Meeting

November 2025

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NYC - Users Group Meeting



We invite you to join us for an information workshop focusing on improving patient care and patient experience while controlling costs and increasing efficiency and productivity in Hemostasis laboratories. HemoCell Virtual Reality, ACL TOP[®] 550, Rotem and BIO-FLASH will be available for demonstrations.

When:

April 30th, 2024
7:30 – 3:30 pm

Where:

New York La Guardia Marriott
102-05 Ditmars Blvd
Queens, NY 11369

Agenda:

- 07:30 AM:** Registration and Continental Breakfast
- 08:00 AM:** Welcome, Agenda review and Werfen Team Introductions
- 08:15 AM:** Review of Reaction Curves
- 09:15 AM:** Reaction Curves for Calibrated Assays
- 09:45 AM:** Navigating Today's Laboratory Challenges with Automation
- 10:15 AM:** Break
- 10:30 AM:** Clinical and Economic Value of Anti-Xa Monitoring in Patients Receiving Unfractionated Heparin*
- 11:30 PM:** Direct Oral Anticoagulants: Challenges in the Hemostasis Laboratory*
- 12:30 PM:** Lunch and Demos – ACL TOP 550 CTS, Rotem Sigma Viscoelastic Testing Analyzer, BIO-FLASH, and HemoCell Virtual Reality
- 01:00 PM:** Connective Tissue Disease and Associated Biomarkers*
- 02:00 PM:** Patient Blood Management Program Implementation and Potential Benefits*
- 03:00 PM:** Reducing Sample Quality Errors in Point-of-Care Blood Gas Testing, Using Data-Driven Insights*
- 03:30 PM:** Close and Adjourn
- 03:45 PM:** Additional Demos - ACL TOP 550 CTS, Rotem Sigma Viscoelastic Testing Analyzer, BIO-FLASH, and HemoCell Virtual Reality

Attendees must register for this event.

[Register Here](#)

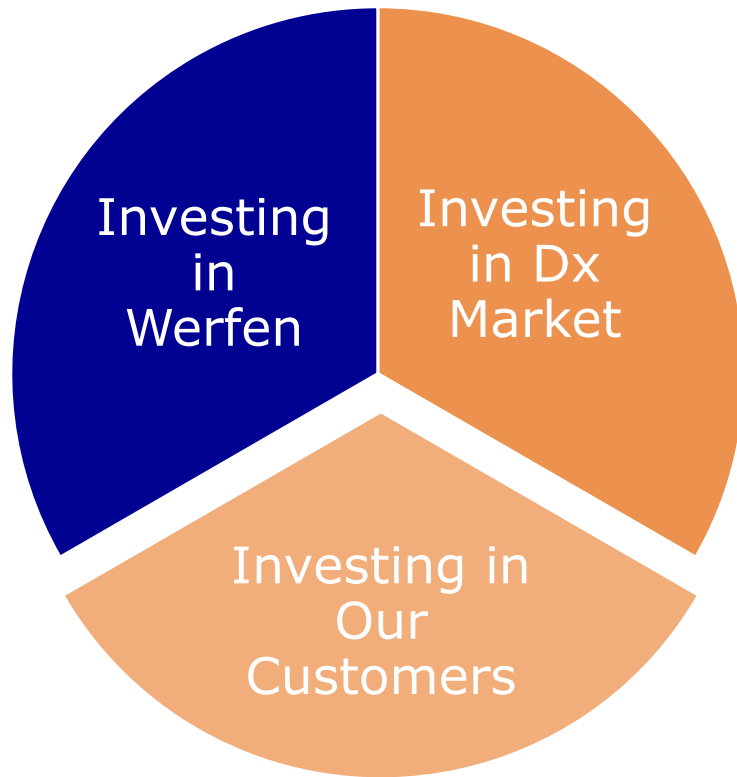
Or



*Approved for 1.0 Professional Education Program hour through P.A.C.E.[®]

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Investments in Customers



- Liquid Ready to Use Reagents
- Staffing Priority
- Field Support in Good Faith
- Contract Flexibility
- Professional Development
 - People Manager Training
 - Personality Profiles
 - Crucial Conversations

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**THANK
YOU**